



2145 Cabin Branch Ct., Mt. Airy, MD 21771, 301-831-0063

### **The Service We Provide**

When a customer has a need for a Communications Networking, Cabling, or Test product, they seek to identify and specify the product that meets their application, and/or purchase products that have already been designed into an application. To aid a customer's engineering staff, Choicecomm can help with both processes by helping, at no charge, aid in finding the right product for an application, provide factory pre-sales support in the initial design stage, provide evaluation equipment, and provide quotations for the products selected for the application.

Choicecomm has an online store at [www.choicecomm.com](http://www.choicecomm.com), and also has Warehouse space available in Baltimore MD, Frederick MD, and Gaithersburg MD locations for staging equipment in order to enable smoother scheduling of deliveries. Allowing the staging and storing of products becomes a great convenience to our customers.



Please give us a call no matter what stage of the procurement process, or design phase of your project you are managing. We have 35 years of experience in Communications Networking, Cable Infrastructure, and Test Equipment applications.

### **GSA Schedule**

Many of our products are on our GSA schedule GS-35F-0593R. See the items in BOLD on our Complete line card at [www.choicecomm.com](http://www.choicecomm.com).

### **Contact Information**

#### **Sales and Admin:**

[office@choicecomm.com](mailto:office@choicecomm.com)

**Phone:** 301-831-0063

**Fax:** 301-560-5161

**Mailing Address:**

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**Company Overview**

Our 35 years of experience enables us to provide you with a carefully selected choice of IT and Communication Networking, Cabling, and Test Products. One of the advantages of working with Choicecomm is that we have been reselling Communication oriented products since 2003 and have the ability to help you select the correct product the first time. We also have very good relationships with the leading manufacturers and well-vetted distributors which enables us to provide you with the best possible support.

**Background**

Choicecomm was founded by Robert (Woody) Story to provide customers with a single knowledgeable resource for researching and obtaining IT and Communication Networking Transmission products, Test products, and Cabling products. Strong emphasis is placed on servicing the Government and Government contractors though the commercial markets are also serviced by Choicecomm.

Choicecomm supplies virtually all popular IT, Transmission, Test, and Cabling product brands from the leading Networking Product Manufacturers.

Woody Story, a BSEE graduate from Capitol College in Maryland, has been in the Communications Networking industry since 1975 and understands the market, products, manufacturers, and customer requirements.

Woody began his career as a digital communications engineer at Digital Communications Corp. for four years, then became an applications engineer for M/A Comm DCC. He moved on to become the National Sales Manager for Telecommunications Techniques Corporation for 5 years (currently JDSU Test and Measurement division). Since 1984, as an independent communications networking sales professional, Woody has marketed IT, test, transmission, and structured cabling products, plus communications services for virtually all leading Communications Networking companies.